

2020 Fall Conference

Thursday and Friday | September 10 & 11, 2020 | Presented Online

With all the uncertainties surrounding COVID-19 this year, we're looking forward to a virtual conference that will allow more of our members to attend and help keep everyone safe and healthy.

How will it work?

- We'll present the webinars using GoToWebinar, thanks to NSPS's offer of free access.
- Please register using this form or at www.vsls.org.
- To participate, you'll need a computer and reliable access to the Internet. You'll also need an email address to receive links to the webinars.
- A few days before the conference, you'll receive an email with links to all of the webinars you've selected. There will also be a link to help you test your computer before the day of the webinar.

Can I ask questions during the webinar?

Yes. There is a message box where you can type questions for the speaker. The speaker may answer questions during the presentation or at the end.

What if I registered for a webinar but I can't attend when it's going on?

We're recording all the webinars and will send you links to the sessions you've registered for after the conference. You can watch them when it's convenient for you.

Can I share my webinar links with coworkers?

No, the links are unique to each person who registers, and we will receive a report of everyone who attends after the conference.

THURSDAY, SEPT. 10	WEBINAR TOPIC	✓ TO REGISTER
8:00-11:00 AM	Floodplain Issues in Surveying (4 PDH)	
11:00 AM-2:00 PM	BREAK	
2:00-2:50 PM	Floodplain Issues in Surveying (continued)	
3:00-3:50 PM	Business Practices for Land Surveyors (1 PDH)	
4:00-4:50 PM	7 Deadly Sins of Email & 8 Essential Contract Provisions (1 PDH)	
FRIDAY, SEPT. 11	WEBINAR TOPIC	✓ TO REGISTER
8:00-8:50 a.m.	Charging What You're Worth (1 PDH)	
9:00-9:50 p.m.	Working Successfully with Realtors (1 PDH)	
10:00-10:50 p.m.	Overview of Vermont Survey Library (1 PDH)	
11:00 a.m.-2:00 p.m.	BREAK	
2:00-3:50 p.m.	The Professional and Ethics (2 PDH)	
4:00-4:50 p.m.	Tick Talk: Blacklegged Ticks in Vermont (1 PDH)	

Conference Fees

You may select as many webinars as you would like to attend. We are charging a set rate per professional development hour (PDH).
*\$25 LATE FEE if you register after Sept. 4.

Receive a 10% DISCOUNT when you register for ALL eight webinars.

MEMBERSHIP LEVEL	PRICE PER PDH
Member in good standing of VSLS or kindred society	\$12.50
Life Member	\$9.50
Non-member	\$20.00

Floodplain Issues in Surveying

Presenter: Jim Nadeau, PLS, Certified Floodplain Manager

This webinar will review the National Flood Insurance Program, including key terminology and concepts. We will discuss the role of the land surveyor, including the following important factors: flood determination and the lending process; understanding the flood insurance rating system, and improving client representation.

Business Practices for Land Surveyors

Presenters: Rick and Patti Brooks, Brooks & Brooks, PC

In this session, we'll start with some tips for maximizing COVID relief programs. Then we'll move to general topics such as the pros and cons of establishing your business as an LLC, PLC or Inc., and how to set up business practices to optimize tax benefits, including managing large purchases and depreciation over time.

7 Deadly Sins of Email & 8 Essential Contract Provisions

Presenter: Cameron Poole, Associate, Poole Professional

This program will examine the eight contract provisions that matter most to Land Surveyors, including indemnification, standard of care, and others. It will then outline the seven deadly sins of email practices for design professionals, concluding with steps to take to keep you out of email hell.

Charging What You're Worth

Presenter: Jim Nadeau, PLS

This webinar will discuss implementing value-based fees, rather than billing by the hour or day. A value-based fee is based on your contribution to the results the client achieves. It provides more equitable compensation for the land surveyor and avoids ethical conflicts with the client.

Working Successfully with Realtors

Presenter: Jim Nadeau, PLS

This presentation is designed to help land surveyors understand and communicate risk in their interactions with realtors. We will discuss the realtor's duty to disclose hazards and enhancing client representation.

Overview of Vermont Survey Library

Presenter: David Fox, Parcel Project Technical Lead, VCGI

As of January 2020, surveyors are required to submit PDFs of any new surveys to the Vermont Survey Library. David will review how the library and submissions are working so far, and take questions from members about its use. Submit questions to kelly@vsls.org

The Professional and Ethics

Presenter: Robert Dahn, Surveyor and Partner, Meehan & Goodin

This seminar will explore the ethical roles and responsibilities of today's surveying professional. Included is a brief introduction to the history and the evolution of ethics, the relationship between surveying and its allied professions, and the duties and obligations professionals owe to their clients and the public at large.

Tick Talk: Blacklegged Ticks in Vermont

Eliza Doncaster, Vector Management Coordinator, Vermont Agency of Agriculture, Food and Markets (VAAF)

Of the 14 known tick species in Vermont, only one is responsible for 99% of all tickborne diseases reported to the Vermont Department of Health: the blacklegged tick. In this talk we will discuss the biology and behavior of the blacklegged tick as well as what the VAAF is doing to track tick populations and disease prevalence throughout the state. Tick bite prevention will also be discussed.

Registration (please return **BOTH PAGES** of the completed form, or register online at vsls.org)

Name _____

Address _____

Email (required) _____

Check enclosed (payable to VSLS) for \$ _____

Credit card payment: VISA MC AMEX DISC

Card Number _____

Exp. Date _____ Security Code _____

Please return form with payment to: VSLS, P.O. Box 248, Montpelier, VT 05601-0248. Questions? kelly@vsls.org